

V Semester B.B.M. Examination, November/December 2014 (Semester Scheme) (2014-15 and Onwards) (Fresh) **BUSINESS MANAGEMENT**

5.1 : Entrepreneurial Management

Time: 3 Hours

Max. Marks: 100

Instruction: Answers should be written in English only.

SECTION - A

Answer any eight sub-questions from the following. Each sub-question carries $(2 \times 8 = 16)$ two marks.

- 1. a) Who is an intrapreneur?
 - b) State any two objectives of EDP.
 - c) What is a "Tiny Industry"?
 - d) What is a feasibility report?
 - e) Mention steps to prepare a business plan.
 - f) Expand AWAKE and TCO.
 - g) State any two objectives of small scale industries.
 - h) What are the factors which influence the selection of a region?
 - i) What is tax holiday?
 - j) Mention any two technical institutions fostering entrepreneur development.

SECTION - B

Answer any three of the following questions. Each question carries 8 marks. $(8 \times 3 = 24)$

- 2. Discuss various roles of entrepreneur for Economic Development.
- 3. Explain the product range in small scale industries.
- 4. How do you identify a business opportunity?
- 5. Discuss the need for business plan.

SECTION-C

Answer Q. No. 10 and any three of the remaining. Each question carries 15 marks. (15×4=60)

- 6. Explain the different phases of entrepreneurship.
- 7. Discuss various functions of state level institutions.
- 8. Explain the problems faced by small scale industries in India.
- 9. Briefly explain the procedure to be followed and documents to be furnished while starting a small scale unit.
- 10. Discuss the various steps of Business Plan.