## II Semester M.com Examination, May/June 2008 (Semester Scheme) Commerce International

Time: 3 Hours Max. Marks: 80

**Instruction:** 1) Answers Should be written **completely** only in **English**.

2) Answer all the Sections.

## **SECTION - A**

Answer any 10 sub-questions. Each sub-question carries 2 marks. (10x2=20)

- 1. a) What is 'world wide integration' strategy?
- b) What is 'ethnocentric' style of management?
- c) What is repatriation?
- d) State the principles of international law.
- e) What is a 'bill of lading'?
- f) What do you mean by 'TCNs', 'HCNs' and 'PCNs' in international business?
- g) Mention two assumptions of absolute cost advantage theory.
- h) What is product life cycle theory?
- i) What is international accounting?
- j) Mention the countries which are under the influence of US Accounting system
- k) What are regional trading blocks?
- 1) What are commodity agreements?

## **SECTION - B**

Answer any 3 of the following questions. Each question carries 5 marks. (3x5=15)

- 2. Define international business. Give an outline of factors driving globalization of businesses.
- 3. What is international marketing? How does it differ from domestic marketing?
- 4. How are national differences harmonized in accounting?
- 5. How are strategic alliances managed?
- 6. Write a note on 'Mercantilism'.

## **SECTION - C**

Answer any 3 of the following questions. Each question carries 15 marks. (3x15=45)

- 7. List the various elements of environment of international business. Discuss any three of them in detail.
- 8. List the various organizational structures in international business. Discuss any three of them in detail. What are the factors that affect the choice of a structure of an MNC?
- 9. Discuss in brief the strategic management process.
- 10. Critically examine the theories of absolute advantage and comparative advantage.
- 11. What are the functions of WTO and what are its implications for India? Discuss.